



Contact Tyler M. Carey
Telephone 203-658-6581
Email Tyler.Carey@westchesterpubsvcs.com
Website www.westchesterpublishingservices.com

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KEVIN J. GRAY JOINS WESTCHESTER PUBLISHING SERVICES

Appointed Director, K-12 Publishing Services

Danbury, CT, May 3, 2017— Westchester Publishing Services is pleased to announce the appointment of Kevin J. Gray to the position of Director, K-12 Publishing Services. Gray's appointment heralds Westchester's entry into the K-12 publishing services market, with its new division branded Westchester K-12 Publishing Services. Under Gray's leadership, the new division will provide product development and pre-press production services for publishers in the K-12 educational publishing market. Gray brings nearly 20 years of experience in similar roles at companies such as Mazer, Element, MPS, and most recently, Cenveo Publisher Services.

Westchester K-12 Publishing Services will supply educational publishers with a full range of services for ELA, math, science, and social studies products, ranging from content creation for student books, teacher guides, and ancillaries, to original illustrations, photo research, page design, and layout, through to post-development editorial and pre-press production, including e-Pub and NIMAS conversions. Westchester enters this market with a full-time U.S. editorial staff of more than 30, a U.S. based network of over 150 freelancers across all editorial and production disciplines, along with U.S. based customer service and quality control departments. In addition, Westchester K-12 Publishing Services will draw on the strengths of its 100% owned subsidiary production operation based in India, staffed with more than 300 editorial and composition personnel to support the U.S. team. Most importantly for K-12 educational publishers, Westchester's U.S. management team has 15 years of experience overseeing the India-based production operations, thus insulating publishers from the time zone difference and other challenges of working directly with an off-shore vendor, while simultaneously allowing them to realize the financial benefits of project tasks performed effectively and cost-efficiently by our off-shore team.

“Since 2014, when Westchester Publishing Services became a 100% employee-owned company, we have made significant investments in new products and technologies to expand our presence in the pre-press publishing services market. In the course of this expansion, there have been many publishers in the K-12 educational market who were extremely impressed by our reputation and history of being a U.S. owned and managed business. We were encouraged by K-12 publishers to enter this market as they want to work with a reliable U.S. partner to create the high quality educational materials required by U.S. teachers and students. We are excited to bring our decades of experience delivering excellent product and custom service to publishers in the K-12 educational market,” commented Paul Crecca, Westchester Publishing Services’ President.

“Westchester Publishing Services is highly regarded for their industry-leading production of trade, academic and university press publications, and expanding into the K-12 space to support educational publishers is a natural extension of the company’s core competencies,” added Gray. “It is this history of delivering outstanding service which makes me excited to join the company, and lead Westchester K-12 Publishing Services.”

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Founded in 1969, Westchester Publishing Services is the only U.S. employee-owned company concentrating in editorial, composition, and digital conversion services. Westchester Publishing Services has been a trusted partner to the U.S. publishing industry for decades with clients including Macmillan, Harvard University Press, W.W. Norton, and Bloomsbury. In 2014, Westchester Publishing Services became a 100% employee-owned company through an Employee Stock Ownership Plan (ESOP).

For information about our expanded offerings, please contact: Tyler M. Carey, Director, Business Development, at: 203-658-6581 or tyler.carey@westchesterpubsvcs.com. Further information is also available at:

www.westchesterpublishingservices.com